

# Advanced RTU Campaign: Decision Tree for RTU Replacements or Retrofits

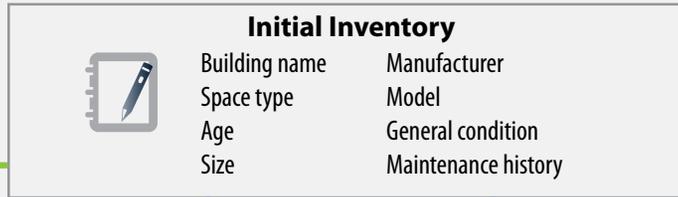
**Resources**  
<http://www.advancedrtu.org>

## Preliminary Screening

What is the general condition, age, and size of each RTU?

Is the RTU a candidate for retrofit or replacement?

**General Condition**  
**Remaining Useful Service Life**  
**Size**



RTU Inventory Spreadsheet

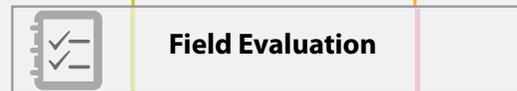
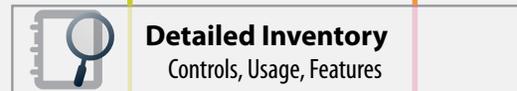
## Evaluation and Analysis

What is the result of the field evaluation?

Can a replacement be combined with other energy efficiency measures?

Is the RTU properly sized?

What is the predicted energy savings and ROI for retrofit or replacement and does it meet your requirements?



RTU Inventory Spreadsheet  
 RTU Field Evaluation Checklist  
 RTU Comparison Calculator  
 RTU Incentives Database  
 RTU Sizing Guidance  
 Case Studies

## Planning and Procurement

Do you need to hire engineering support or a service company?

Which are the best RTUs for your applications?

What is the predicted energy savings and payback?

Do you need to include measurement and verification?



Proactive RTU Business Case  
 RTU Sizing Guidance  
 RTU Incentives Database  
 Procurement Specifications  
 M&V Guidance  
 Case Studies